

Memorandum of Understanding Regarding the Automotive Industry of Michigan and The Automotive Cluster, Styria

The State of Michigan and the Austrian State of Styria, wish to leverage the strengths and assets of their respective automotive sectors to promote, foster and support sustainable growth and innovation.

To further these goals, participants will consider the following actions:

Increased cooperation in automotive matters. This cooperation may include:

1. Sharing, as appropriate, scientific, technological, regulatory and policy data and experiences;
2. Co-hosting bilateral and multilateral meetings, workshops and conferences;
3. Sharing best practices in education and talent development programs;
4. Jointly developing new programs to address emerging technology needs with both companies and knowledge institutes; and
5. Creating a joint taskforce of senior representatives from industry, academia and government that sets the agenda for collaboration and provides advice on strengthening the Michigan / Austrian automotive cluster.

Enhance our interconnected automotive supply chain. The enhancement may include:

1. Establish matchmaking events to promote automotive suppliers to business needing (local) supply or considering expansion to Michigan or Austria, similar to Michigan's *Pure Michigan® Business Connect* program; and
2. Supporting, where appropriate, information and technology transfer between automotive suppliers.

Promote the demonstration and deployment of innovative technologies and processes in the automotive sector. This promotion may include:

1. Supporting connected, automated and autonomous vehicle technologies;
2. Supporting lightweight material technology development collaboration that leverages existing organizations in Michigan or Austria;
3. Supporting smart manufacturing technologies; and
4. Supporting other new product and process developments.

This Memorandum of Understanding does not create any rights or obligations under international law.

Signed in duplicate at Graz, on 19.4, 2018.

**MINISTER OF
STYRIA FOR ECONOMY, TOURISM,
EUROPE, SCIENCE, RESEARCH**



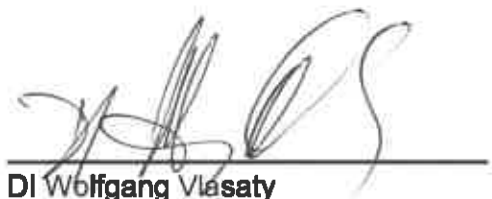
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